



## Grocery Store Manager

# Ali Clyburn

### Professional summary

Highly experienced Grocery Store Manager with over a decade of expertise in driving sales, optimizing operations, and enhancing customer satisfaction within the retail sector. Demonstrated success in leading teams, managing inventory, and implementing strategic marketing initiatives that boost store performance.

### Experience

#### Grocery Store Manager

May 2021 - Now

Fresh Mart / United States, Hampton, NE

- Oversee all aspects of store operations, including inventory management, staff supervision, and customer service.
- Implement strategic merchandising techniques that increased monthly sales by 15%.
- Train, mentor, and manage a team of 25 employees, improving staff retention and productivity.
- Ensure compliance with health and safety regulations, resulting in a 100% pass rate on all inspections.

#### Assistant Store Manager

February 2017 - April 2021

Lincoln Grocers / United States, Lincoln, NE

- Assisted the store manager in daily operations, including opening and closing procedures, cash handling, and customer service.
- Supervised and scheduled staff, ensuring adequate coverage and high service standards.
- Conducted regular inventory audits and managed stock replenishment, reducing stockouts and overstock situations.
- Implemented loss prevention strategies, resulting in a 10% decrease in shrinkage.

#### Shift Supervisor

January 2014 - December 2016

Nebraska Fresh Foods / United States, York, NE

- Managed daily operations during assigned shifts, ensuring smooth workflow and exceptional customer service.
- Assisted in training new employees, fostering a collaborative and knowledgeable team environment.
- Monitored and maintained store cleanliness and organization, enhancing the shopping experience.
- Addressed and resolved customer complaints, consistently achieving high customer satisfaction ratings.

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United States, Hampton, NE

### Education

#### Bachelor of Science in Business Administration

2010 - 2014

University of Nebraska - Lincoln

United States, NE

### Skills

Merchandising	◆◆◆◆◆
Inventory Management	◆◆◆◆◆
Point of Sale Systems	◆◆◆◆◆
Food Safety Knowledge	◆◆◆◆◆
Sales Promotion	◆◆◆◆◆
Loss Prevention	◆◆◆◆◆
Supervisory	◆◆◆◆◆
Staff Training	◆◆◆◆◆
Budgeting	◆◆◆◆◆

### Languages

◆ Arabic (fluent)