



+1 234 567 89 10

eugenebodden@gmail.com

Seattle, WA

EDUCATION

Associate of Arts in Business Administration

Seattle Central College, Seattle, WA
2023 - Now

SKILLS

- Excellent customer service and communication skills
- Strong knowledge of fragrance brands and products
- Sales and upselling techniques
- Inventory management
- Ability to work in a fast-paced environment
- Team collaboration and leadership
- Attention to detail

EUGENE BODDEN

FRAGRANCE SALES ASSOCIATE

PROFESSIONAL SUMMARY

Enthusiastic and customer-focused fragrance sales associate with 5 years of experience in retail and fragrance sales. Proven ability to deliver exceptional customer service, meet sales goals, and maintain a thorough knowledge of fragrance products. Skilled in creating a personalized shopping experience and building strong customer relationships.

EXPERIENCE

- September 2022 - Now

Fragrance Sales Associate

Nordstrom / Seattle, WA

- Provide exceptional customer service by assisting clients in selecting fragrances that suit their preferences and needs.
- Maintain an in-depth knowledge of fragrance products, including new arrivals and bestsellers.
- Achieve and exceed monthly sales targets through effective product recommendations and upselling.
- Build and maintain strong customer relationships to encourage repeat business and brand loyalty.

- April 2019 - July 2022

Sales Associate

Sephora / Bellevue, WA

- Assisted customers in selecting cosmetics, skincare, and fragrance products.
- Provided personalized beauty consultations and product demonstrations.
- Consistently met and exceeded sales targets through excellent customer service and product knowledge.
- Managed inventory, restocked shelves, and maintained product displays.

COURSES

- 2023 / The Fragrance Foundation

Certified Fragrance Sales Specialist (CFSS)