



# Samir Patel

## TECH STARTUP BUSINESS OWNER

(415) 987-6543

samir.patel@gmail.com

United States, San Francisco, CA

### SKILLS

Software development (Python, JavaScript, SQL)	Expert
Agile project management	Expert
Venture capital fundraising	Expert
Business development and scaling	Expert
Strategic partnerships	Expert
User experience (UX) design	Expert

### PROFESSIONAL SUMMARY

Innovative Tech Startup Founder with expertise in software development, business strategy, and venture capital fundraising. Adept at scaling startups from concept to profitability, with a proven ability to lead cross-functional teams and build strategic partnerships. Successfully raised \$5M in venture funding and grew user base to 50,000+ within two years.

### EXPERIENCE

June 2022 - Now

#### Founder/CEO

TechEase Solutions / United States, San Francisco, CA

- Secure and manage \$5M in Series A funding by collaborating with investors.
- Oversee a team of 30+ employees, promoting agile development practices to enhance collaboration.
- Establish strategic partnerships that increase market penetration by 40%.
- Drive business strategy, focusing on growth and user experience optimization.

August 2020 - May 2022

#### Software Engineer

CodeCraft / United States, Palo Alto, CA

- Developed and maintained backend architecture for enterprise-level software solutions.
- Collaborated across departments to improve product delivery and client satisfaction.

### EDUCATION

2016 - 2020

#### Bachelor's Degree in Computer Science

Stanford University / United States, CA

#### Certified Scrum Master (CSM)

Scrum Alliance (2021)

### PROJECTS

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#### SaaS Platform

- Developed and launched a project management SaaS platform, leading to a 200% increase in user growth and securing over 50,000 active users.