



Rachel Gomez

CHIEF OPERATING OFFICER

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United States, Washington, DC

SKILLS

Nonprofit operations management	Expert
Fundraising and grant management	Expert
Program development and evaluation	Expert
Budgeting and financial management	Expert
Community outreach and engagement	Expert
Board governance	Expert

PROFESSIONAL SUMMARY

Mission-driven COO with 16+ years of experience in nonprofit operations. Expert in program development, fundraising, and stakeholder management. Dedicated to improving organizational efficiency and maximizing social impact.

EXPERIENCE

March 2017 - Now

Chief Operating Officer

Community Impact Organization / United States, Washington, DC

- Increased program efficiency by 25% through process improvements and resource reallocation.
- Manage a \$50M annual budget and successfully led a capital campaign that raised \$10M for new initiatives.
- Foster partnerships with local government agencies and corporate sponsors, expanding the organization's outreach by 30%.
- Implement performance metrics that improved staff accountability and program outcomes.

May 2008 - February 2017

Operations Director

Youth Empowerment Network / United States, Washington, DC

- Directed daily operations for a nonprofit serving over 5,000 youth annually.
- Secured \$2M in grant funding through strategic partnerships with foundations and community organizations.
- Introduced technology solutions that reduced administrative costs by 15%, allowing more resources to be directed toward programming.

EDUCATION

2008 - 2010

Master's in Public Administration (MPA)

George Washington University / United States, Washington, DC

1999 - 2003

Bachelor of Arts in Social Work

Eastern Washington University / United States, Cheney, WA

Certified Nonprofit Executive (CNE)

Nonprofit Leadership Alliance / Certification Date: October 2021