



Hospitality Interior Decorator

Sophia Martinez

Professional summary

Highly skilled Hospitality Interior Decorator with 9 years of experience creating luxurious and inviting spaces for hotels, resorts, and restaurants. Specialized in designing environments that enhance guest experiences while maintaining functionality and operational efficiency.

Experience

Hospitality Interior Decorator

October 2019 - Now

Design By Martinez / Miami, FL

- Lead the redesign of multiple high-end hotels and boutique resorts across Miami, including the luxury renovation of the Ocean Breeze Hotel, boosting guest satisfaction scores by 25%.
- Work closely with hotel management to understand brand identity and ensure design projects aligned with guest experiences and operational goals.
- Manage budgets and timelines for projects ranging from \$500K to \$3M, delivering all projects on time and within budget.
- Select custom furniture and finishes that enhanced the overall guest experience and complemented the hotel's aesthetic vision.

Interior Designer

August 2015 - September 2019

Global Hospitality Interiors / Miami, FL

- Designed interiors for several prestigious hotel chains, including Hilton and Marriott properties.
- Focused on improving guest comfort and brand consistency while adhering to strict safety codes and industry regulations.
- Led a project for the renovation of a 100-room beachfront resort, incorporating sustainable materials that resulted in a 15% energy cost reduction.

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Miami Beach, FL

Education

Bachelor of Science in Interior Design

Miami International University of Art & Design

Miami, FL

Graduated: May 2015

Skills

FF&E (Furniture, Fixtures, and Equipment) selection

Space planning for hotels and resorts

Custom furniture design

Lighting and ambiance design

Project budgeting

Vendor management

Languages

- ◆ English: Native proficiency
- ◆ Spanish: Bilingual proficiency
- ◆ Italian: Conversational proficiency

Courses

LEED Green Associate

2018

U.S. Green Building Council

NCIDQ Certified

2017

Council for Interior Design Qualification