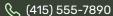
Julia **Martinez**

Fine Dining Sommelier



CONTACT



julia.martinez@gmail.com

United States, San Francisco, CA



🖈 EDUCATION

2012 - 2016

Bachelor of Arts in Hospitality Management

University of California, Berkeley, United States

Certified Sommelier

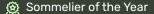
Court of Master Sommeliers, Certification Date: March 2021

WSET Level 3 Award in Wines

Wine & Spirit Education Trust, Certification Date: June 2019



AWARDS



Best Wine Pairing

LANGUAGES

- **English: Fluent**
- Spanish: Conversational
- Italian: Basic understanding



PROFESSIONAL SUMMARY

Passionate and detail-oriented sommelier with over 8 years of experience in fine dining establishments. Skilled in wine pairings and providing exceptional customer service, eager to enhance the dining experience at a high-end restaurant.



EXPERIENCE

Sommelier

2019 - Now

The French Laundry, United States, Yountville, CA

- · Curate and manage an extensive wine list of over 2,000 selections, ensuring optimal storage and serving conditions.
- Conduct wine tastings and educate staff on wine characteristics, regional differences, and pairings.
- · Collaborate with chefs to develop innovative pairings that enhance the menu offerings.
- · Provide personalized wine recommendations to guests, resulting in a 20% increase in wine sales.

Assistant Sommelier

2016 - 2018

La Pergola, Italy, Rome

- Assisted in managing a renowned wine cellar, featuring wines from across the globe.
- · Delivered exceptional customer service through personalized wine pairings for guests.
- · Organized and conducted weekly wine education classes for the restaurant staff.
- · Maintained compliance with health and safety standards in wine storage.

SKILLS

Extensive knowledge of global wine regions and varietals



Exceptional wine tasting and evaluation skills



Proficient in wine service techniques and equipment

Strong ability to connect with guests



Ability to design and execute wine pairing menus

