

Julia Martinez

Fine Dining Sommelier

CONTACT

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United States, San Francisco, CA

EDUCATION

2012 - 2016

Bachelor of Arts in Hospitality Management

University of California, Berkeley, United States

Certified Sommelier

Court of Master Sommeliers, Certification Date: March 2021

WSET Level 3 Award in Wines

Wine & Spirit Education Trust, Certification Date: June 2019

AWARDS

Sommelier of the Year

Best Wine Pairing

LANGUAGES

- English: Fluent
- Spanish: Conversational
- Italian: Basic understanding

PROFESSIONAL SUMMARY

Passionate and detail-oriented sommelier with over 8 years of experience in fine dining establishments. Skilled in wine pairings and providing exceptional customer service, eager to enhance the dining experience at a high-end restaurant.

EXPERIENCE

Sommelier

2019 - Now

The French Laundry, United States, Yountville, CA

- Curate and manage an extensive wine list of over 2,000 selections, ensuring optimal storage and serving conditions.
- Conduct wine tastings and educate staff on wine characteristics, regional differences, and pairings.
- Collaborate with chefs to develop innovative pairings that enhance the menu offerings.
- Provide personalized wine recommendations to guests, resulting in a 20% increase in wine sales.

Assistant Sommelier

2016 - 2018

La Pergola, Italy, Rome

- Assisted in managing a renowned wine cellar, featuring wines from across the globe.
- Delivered exceptional customer service through personalized wine pairings for guests.
- Organized and conducted weekly wine education classes for the restaurant staff.
- Maintained compliance with health and safety standards in wine storage.

SKILLS

Extensive knowledge of global wine regions and varietals ★★★★★

Exceptional wine tasting and evaluation skills ★★★★★

Strong ability to connect with guests ★★★★★

Proficient in wine service techniques and equipment ★★★★★

Ability to design and execute wine pairing menus ★★★★★