



ACCOUNT MANAGER

Aria Evergreen

PROFESSIONAL SUMMARY

Dynamic and results-oriented Account Manager with a proven track record in orchestrating client relationships. Eager to compose sales harmonies, strategic crescendos, and client satisfaction symphonies for Crescendo Dynamics.

EXPERIENCE

Account Manager, Horizon Technologies,
Phoenix, AZ

2021 - Now

- Manage 20+ key accounts, ensuring client satisfaction and reducing losses by 10%.
- Exceed sales goals by 20%, earning recognition as a top-performing team in 2022.
- Conduct market research, resulting in a 30% growth in healthcare clients.

Account Manager, HSB Group, Phoenix, AZ

2019 - 2021

- Collaborated with product development, improving product satisfaction by 15%.
- Conducted 100+ demos and presentations, showcasing product benefits.
- Negotiated and closed contracts, aligning with company policies.

EDUCATION

Bachelor of Business Administration, Arizona State University, Phoenix, AZ

2015 - 2019

📞 623-399-4888

✉ aria-evergreen@email.com

📍 Phoenix, AZ

SKILLS

Accounts Management

Client Relationship Management

Cross-Functional Collaboration

Contract Negotiation

Strategic Market Analysis

AWARDS

★ Award for "Excellence in Exceeding Sales Targets" (Horizon Technologies), December 2022

★ Recognition for "Exceptional Client Relationship Management" (Horizon Technologies), May 2022



LANGUAGES

English (Bilingual) French (Bilingual)

Spanish (Proficient)

HOBBIES

Upcycling Furniture

Photography