



# Dale D. Noriega

## REAL ESTATE BROKER

☎ 404-255-3868

✉ dale-noriega@email.com

📍 Atlanta, GA

### SKILLS

Financial Analysis	Expert
Risk Analysis	Expert
Market Research	Expert
Investment Analysis	Expert
Contract Negotiation	Expert
Real Estate Law	Expert
Negotiation	Expert
Client Relationships	Expert

### PROFESSIONAL SUMMARY

Real Estate Broker with 10 years of experience in the industry. Possess extensive knowledge of commercial real estate properties, markets, and trends. Proven ability to evaluate market conditions and develop strategic plans to maximize profitability.

### EXPERIENCE

★ 2019 - Now

#### Real Estate Broker

Self-Employed / Atlanta, GA

- Assist on average to 30 clients per week in buying, selling, and renting properties while providing exceptional customer service.
- Consistently finalize million worth of real estate transactions annually.
- Manage a team of 5 agents and provide mentorship to new agents.
- Collaborate with attorneys, inspectors, and appraisers to ensure smooth transactions.

★ 2013 - 2019

#### Real Estate Agent

Summit Realty Inc. / Atlanta, GA

- Assisted 500+ clients in buying, selling, and renting residential and commercial properties.
- Negotiated successful transactions and build lasting relationships with clients.
- Conducted market research and utilized marketing strategies to attract potential buyers and increase property visibility.

### EDUCATION

★ 2009 - 2013

#### BS in Business Administration

Clark Atlanta University / Atlanta, GA

### LICENSES AND CERTIFICATES

★ 2022 - Now

#### Georgia Real Estate License

Georgia Real Estate Commission & Appraisers Board

★ 2021 - Now

#### Georgia Broker License

Colibri Real Estate School