

 (555) 123-4567

 beatricebrooks@email.com

 Chicago, IL

## EDUCATION

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### **Bachelor of Business Administration**

University of Illinois at Chicago, IL  
Graduated: May 2013

### **Certified Retail Manager (CRM)**

Retail Management Institute  
Completed: August 2016

### **Lean Six Sigma Green Belt**

American Society for Quality  
Completed: March 2017

## SKILLS

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- Sales Strategy Development
- Team Leadership & Training
- Inventory Management
- Financial Analysis

# BEATRICE BROOKS

## RETAIL DISTRICT MANAGER

## PROFESSIONAL SUMMARY

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Dynamic and results-oriented Retail District Manager with over 11 years of experience in driving sales growth and enhancing customer satisfaction in fast-paced retail environments. Proven track record in team leadership and operational efficiency.

## EXPERIENCE

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- March 2018 - Now

### **District Manager**

**Target Corporation** / Chicago, IL

- Oversee operations of 10 retail stores, achieving a 15% increase in overall sales within two years.
- Implement customer service training programs, resulting in a 20% improvement in satisfaction scores.
- Conduct regular performance reviews and provide coaching to over 100 employees, fostering a high-performance culture.

- June 2013 - February 2018

### **Store Manager**

**Walmart** / Chicago, IL

- Managed day-to-day operations of a high-volume store with annual sales exceeding million.
- Led a team of 50 associates, achieving 95% employee retention through effective training and development programs.
- Developed and executed merchandising strategies that increased department sales by 30%.

## PROFESSIONAL AFFILIATIONS

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- January 2019 - Now / Member

### **National Retail Federation (NRF)**

- June 2018 - / Active Member

### **Retail Leaders Association (RLA)**