

JDS

JANE SIMONSON

Tasting Room Server



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Chula Vista, CA, United States

Education

Wine and Beverage Management Certificate

Napa Valley College, Graduated: May 2019

Skills

Wine Knowledge

Customer Service Excellence

Sales and Upselling

Event Planning Support

Inventory Management

Cash Handling

Team Collaboration

Professional summary

Passionate and knowledgeable Tasting Room Server with experience in the wine industry. Skilled in providing exceptional guest service while educating visitors on wine, craft beer, and spirits.

Experience

Valley View Winery

June 2021 - Now

United States,
Escondido, CA

Tasting Room Server

- Provide educational wine tastings for guests, describing the characteristics, origins, and production processes.
- Offer personalized recommendations based on guest preferences and create a welcoming atmosphere in the tasting room.
- Maintain an organized, clean, and inviting tasting area, ensuring that all wine bottles, glassware, and materials are properly prepared.
- Process sales transactions, including wine purchases and merchandise, and manage wine club sign-ups and memberships.

Silver Oak Vineyards

March 2019 - May 2021

United States, Oakville,
CA

Wine Tasting Server

- Assisted with the organization and setup of private tastings and winery tours.
- Actively participated in wine club events, fostering customer loyalty by building relationships.
- Managed daily operations of the tasting room, including maintaining inventory levels of wine, promotional materials, and glassware.

The Grapevine Bistro

June 2017 - February
2019

United States, Napa, CA

Bartender

- Served wine and food in a casual bistro setting, providing an excellent customer experience while suggesting wine pairings with dishes.