Jeffrey Harris

Head of Marketing

SKILLS

Global marketing strategy Expert

Cross-functional leadership Expert

Stakeholder relationship management Expert

Budget optimization Expert

Digital innovation and transformation Expert

LINKS



LinkedIn: /in/jeffreyharris

AWARDS



Marketing Innovator of the Year, Global Marketing Awards (2022)



Top 50 Marketing Leaders, Business Insights Magazine (2021)



Best Campaign of the Year, American Marketing Association (2020)

PROFESSIONAL SUMMARY

Dynamic head of marketing with over 20 years of experience in developing global strategies, leading multi-million-dollar campaigns, and transforming businesses through innovative marketing. Expertise in scaling brands, expanding market share, and driving a 40% increase in revenue across diverse industries.

EXPERIENCE

Head of Marketing

Summit Tech Enterprises, San Francisco, CA

July 2015 - Now

- Design and execute global marketing strategies, increasing international sales by 50%.
- Manage a \$12M marketing budget, achieving a 25% ROI improvement through data-driven decisions.
- Build a 15-member global marketing team, fostering collaboration and high-performance culture.
- Establish partnerships with key stakeholders, enhancing brand visibility and customer trust.

Marketing Director

Pinnacle Financial Services, Los Angeles, CA

February 2010 - June 2015

- Launched campaigns that led to a 30% increase in brand awareness within two years.
- Streamlined marketing operations, reducing costs by 18% while improving campaign efficiency.
- Led the adoption of digital marketing tools, resulting in a 35% growth in customer acquisition.

EDUCATION

Master's in Strategic Marketing, Stanford University | Stanford, CA 2010

Bachelor's in Business Administration, University of Southern California | Los Angeles, CA

2005