nicholas.roberts@email.com



Seattle, WA

# **NICHOLAS** ROBERTS

# Full-Cycle RPO Recruiter

#### **PROFESSIONAL SUMMARY**

Experienced Full-Cycle RPO Recruiter with over 8 years of expertise in end-to-end recruitment processes. Skilled in sourcing, screening, interviewing, and hiring candidates across a variety of industries, including IT, finance, and marketing. Proven ability to drive recruitment efforts that align with business objectives while ensuring a positive candidate experience.

#### **EDUCATION**

#### **Bachelor of Science in Business** Administration

Seattle University - WA Graduated: May 2016

### **Professional Development**

- · Attended the National Recruiting Conference (2023) to stay up-to-date with recruitment trends and tools.
- · Completed an advanced course in Negotiation and Candidate Offer Strategies, enhancing negotiation skills for better offer acceptance.

#### **SKILLS**

SKILLS		
•	Full-cycle recruitment	Expert
•	Candidate sourcing and screening	Expert
•	Interviewing and assessment	Expert
•	Offer negotiation	Expert
•	Talent acquisition strategy	Expert
•	ATS systems (iCIMS, Taleo)	Expert
•	Relationship building with hiring managers	Expert
•	Candidate onboarding	Expert

#### **EXPERIENCE**

2019 - Now

## **Full-Cycle RPO Recruiter Carter Recruitment Solutions / Seattle, WA**

- · Lead recruitment efforts for clients in tech and financial sectors, managing high-volume, full-cycle hiring for positions ranging from entry-level to senior executives.
- · Source candidates through job boards, LinkedIn, and talent networks, conducting initial screenings and interviews.
- · Provide guidance to hiring managers and clients, ensuring recruitment strategies aligned with organizational goals.
- Coordinate candidate offers and negotiate terms, resulting in a 20% improvement in offer acceptance rates.
- · Maintain accurate ATS records, track candidate progress, and provide reporting on recruitment metrics.

2017 - 2019

# **Recruitment Consultant** RecruitRight Solutions / Seattle, WA

- · Managed end-to-end recruitment for various clients, specializing in IT and engineering roles.
- · Conducted candidate sourcing, phone screenings, and in-person interviews, providing detailed candidate reports to clients.
- Developed tailored recruitment strategies to attract top talent and reduce time-to-hire by 15%.
- Managed candidate pipelines, tracked interview processes, and ensured timely feedback to candidates.