

# LOIS A. LINCOLN

## Client Relations Manager



lois.lincoln@centene.com

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Dear Mr. Harris,

I hope this letter finds you well. I am writing to introduce you to one of our valued clients, Sarah M. Thompson, the Chief Executive Officer of HealthNet Solutions, a leading provider of healthcare technology solutions.

Sarah and her team at HealthNet have been pioneering advancements in healthcare data analytics, and their innovative platform has been instrumental in streamlining data exchange between providers and payers. Given your role at Xerox, which focuses heavily on delivering digital transformation solutions to the healthcare industry, I believe there could be significant synergies between your offerings and HealthNet's technology.

I have had the pleasure of working closely with Sarah for over three years, and I can attest to her professionalism and her team's remarkable dedication to improving patient outcomes through technology. I believe a conversation between the two of you could lead to valuable insights and potential collaboration.

If you're open to it, I would be happy to arrange an introductory call or meeting at your convenience. Please feel free to reach out to me directly at lois.lincoln@centene.com or (314) 555-1234, and I'll coordinate a time that works for both of you.

Thank you for considering this introduction. I look forward to hearing from you and hope that this opportunity leads to fruitful discussions.

Best regards,

Lois A. Lincoln