



Sophie Langston

EDUCATION

B.A. in Fashion Merchandising, Parsons School of Design, Graduated: May 2015

Certifications

- **Luxury Retail Sales Certification** – *Luxury Education Foundation, April 2023*
- **Color Theory & Wardrobe Analysis** – *Fashion Institute of Technology (FIT), December 2021*

SKILLS

Client Relationship Management	Expert
Designer Trend Forecasting	Expert
High-Value Upselling	Expert
Wardrobe Editing	Expert
Virtual Styling Tools (Zoom, Looklet)	Expert

LANGUAGES

Fluent in English and French

Senior Personal Shopper

PROFESSIONAL SUMMARY

Results-oriented luxury personal shopper with experience curating high-end wardrobes for elite clientele at Saks Fifth Avenue. Deep expertise in seasonal trends, luxury designers, and bespoke shopping expertise.

EXPERIENCE

Senior Personal Shopper, Saks Fifth Avenue, New York, NY

July 2018 - Now

- Manage a private client book worth over \$3M annually, offering customized wardrobe solutions and exclusive previews.
- Coordinate with fashion houses and stylists for pre-season access and limited-edition pieces.
- Conduct one-on-one sessions in-store and virtually, ensuring personalized experiences aligned with clients' lifestyles.

Fashion Consultant, Bergdorf Goodman, New York, NY

June 2015 - June 2018

- Supported sales of luxury accessories and apparel by consulting high-profile clients on trends and fit.
- Built long-term relationships with a 90% client return rate.