EMILY RAMIREZ

Senior FP&A Analyst

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New York, NY 📍

PROFESSIONAL SUMMARY

Detail-oriented Senior FP&A Analyst with experience in financial planning, analysis, and reporting. Skilled in translating complex data into actionable insights that drive business strategy and profitability. Known for improving forecasting accuracy and streamlining budgeting processes within fast-paced environments.

EDUCATION

Bachelor of Science in Economics

New York University | New York, NY | 2013

SKILLS

● Financial Planning & Analysis (FP&A)	Expert
● KPI and Performance Metrics Analysis	Expert
● Budgeting & Forecasting	Expert
● Financial Software Implementation	Expert
● Cross-functional Team Collaboration	Expert
● Executive Reporting & Presentation	Expert
● Strategic Business Partnership	Expert

EXPERIENCE

2019 - Now

Senior FP&A Analyst
Acme Tech Solutions / New York, NY

- Lead the annual budgeting and rolling forecast processes, reducing cycle times by 30% and increasing forecast accuracy by 20%.
- Analyze key financial metrics and provided strategic recommendations, supporting a 12% increase in revenue year-over-year.
- Collaborate with IT to implement new financial planning software, improving data accuracy and reporting capabilities across departments.
- Conduct market and competitor analysis, which informed executive decisions on product launches and pricing strategies.
- Design customized dashboards to monitor KPIs and enhance real-time performance tracking for leadership teams.

2016 - 2019

Financial Analyst
MetroHealth Partners / New York, NY

- Developed financial models to guide decision-making, contributing to a 5% increase in departmental cost savings.
- Worked closely with cross-functional teams to optimize budgeting and reporting processes, improving efficiency and communication.
- Prepared and presented financial insights for senior leadership, enhancing strategic alignment across departments.

Key Projects in Strategic Analysis
Acme Tech Solutions | New York, NY

- **Revenue Projection Model.** Created a revenue projection model that accurately anticipated market shifts, resulting in a strategic pivot that increased revenue by 10%.
- **Pricing Strategy.** Collaborated with the marketing team to assess competitor pricing, leading to a revised pricing strategy that improved customer acquisition rates by 15%.
- **Product Launch Feasibility.** Provided financial insights for two new product launches, guiding investment decisions and contributing to a successful rollout.